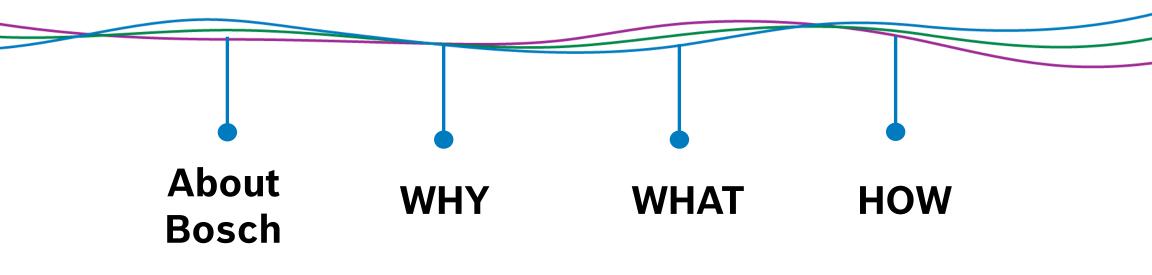
Talent Management @Bosch

Driving sustainable growth #LikeABosch

Dr. Andreas Reich, HR Partner Senior Executives, Robert Bosch GmbH



Talent Management @Bosch Agenda and key message



To become more adaptable, innovative and attractive to diverse talents transforming our HR strategy from reactive to proactive and future-oriented





Invented for life



Talent Management @Bosch Our company in figures 2024





ACA



90.3

3.1

417 900

490

billion euros sales revenue billion euros EBIT from operations

Associates worldwide

subsidiaries and regional companies in some 60 countries



Talent Management @Bosch

Our business sectors



Mobility



Industrial Technology



Consumer Goods



Energy and Building Technology

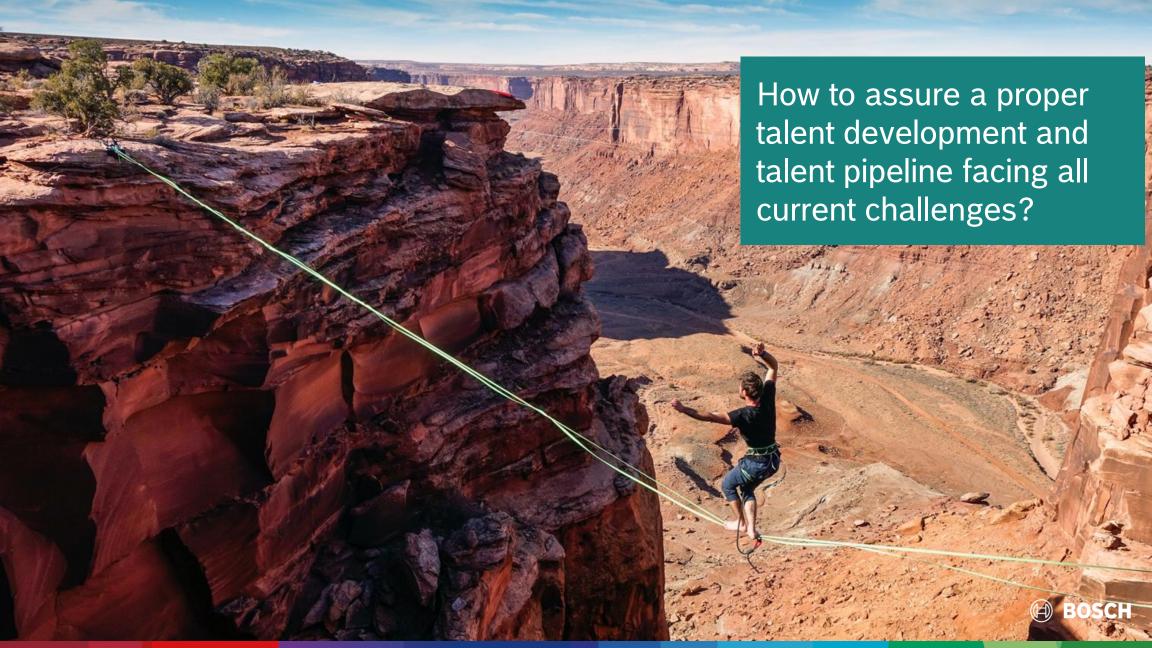


Talent Management @Bosch Our company values









Talent Management @BOSCH Current challenges and circumstances

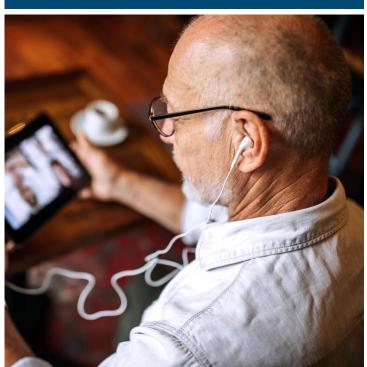
Global Economic Situation

Transformation

Aging Workforce







Talent Management @Bosch How to win through our top talents

The core processes for ensuring high-performing talent Performance Indicators (KPIs), Data Analytics Talent Reviews Performance Talent Comp & & Succession Acquisition Management Benefits **Planning** The foundation for all talent activities Success Modell Experience Map **Talent Strategy** Talent Philosophy **HR Strategy** Key Business Strategy (needs, growth strategy, culture)

How will we get a deep bench of high performing talents?

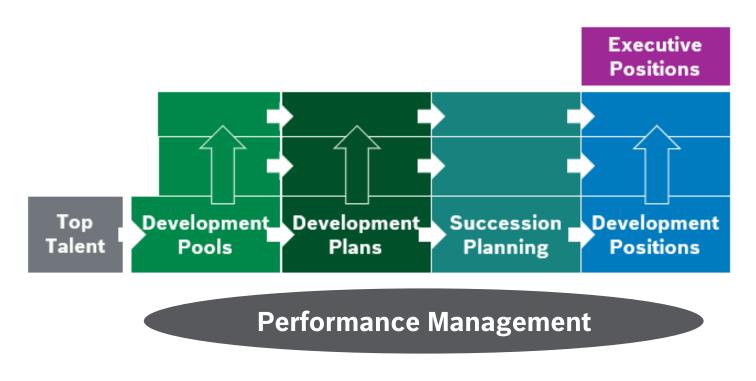
What capabilities do we need to win?

What is our long-term plan to win through talents?





Talent Management @Bosch How to prepare our top talents for future success

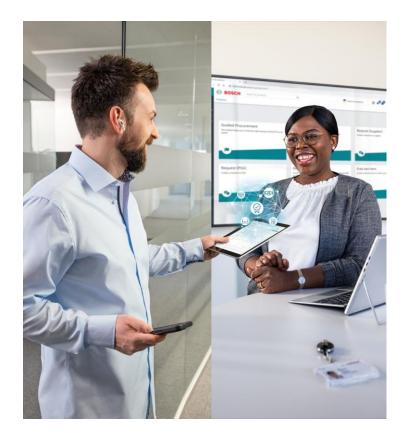






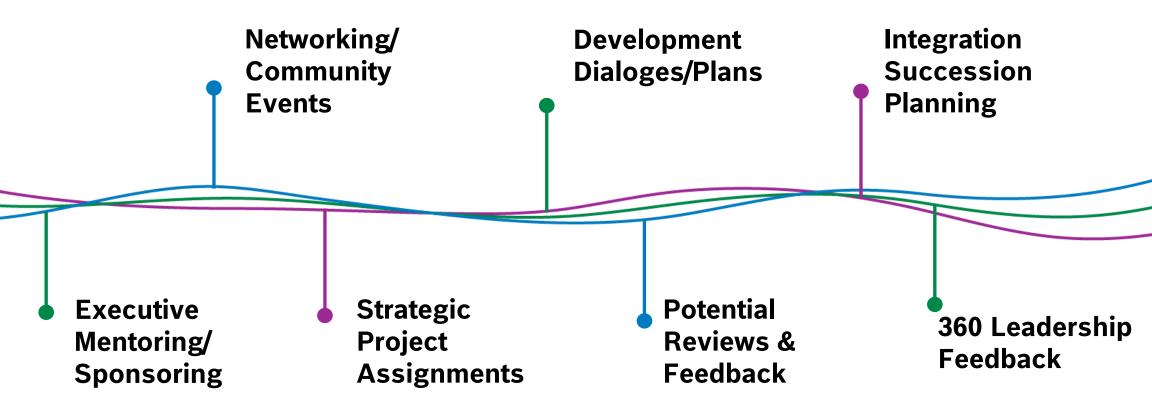
Talent Management @Bosch How to develop our top talents and the role of HR

HR Level **Talent Development** Department **HR Senior Executive VP** Executives Talent Pool Senior VP Exec. VP HR Executives Talent Pool VΡ Senior VP Executive Talent Pool Senior VP Talent Pool Executive Director VΡ Talent Pool HR VΡ Talent Pool Division/ Manager Executive Director Region/ **EFTP** Talent Pool **Plant** Talent Pool Director Tariff **JMP** Manager





Talent Management @Bosch How to boost our top talents' career





Talent Management @Bosch How to create our top talents' development plans

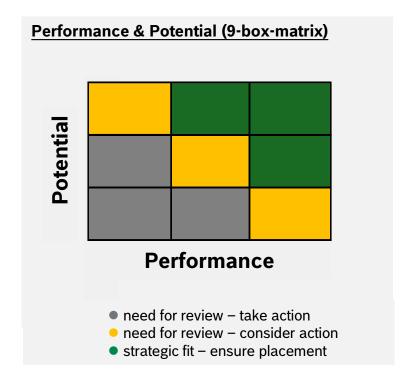
Potential Development Dialogue

Inner Learning **Ambition Stability** Interpersonal Intellectual Capacity **Impact** Focus Topics Measures/Recommendations





Talent Management @Bosch How to assess our top talents' performance

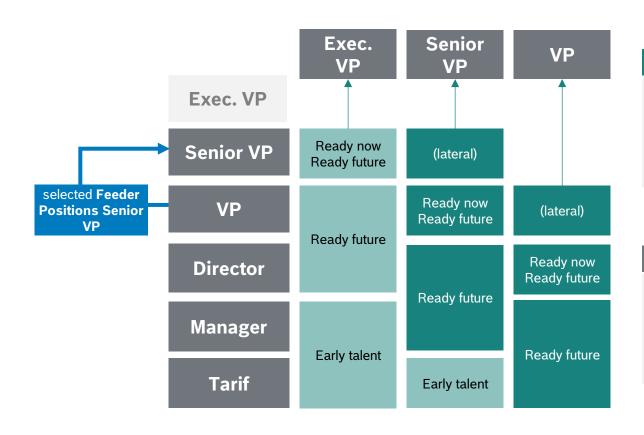






Talent Management @Bosch

How to give more exposure to our top talents



Executive Succession Planning

- Ready now & ready future successors for VP/Senior VP Key Positions
- Diverse candidate per Key Position
- Maximum planning per Talent
- Executive Talent Pool Members planned in SPL

Feeder Positions

- Stepstones for Top Talents to progress towards higher-level positions
- Strategically selected for targeted development
- Staffing and succession planning based on performance and potential (link 9box)



Talent Management @Bosch How to further broaden our talent pipeline

Junior Managers Program (JMP)



Graduates (max. 2 years professional experience)



12 - 24 months



4 - 6 rotations, 1 rotation abroad



- flexible start date
- different functional tracks
- mentoring with SL3+ Level
- individual training budget
- permanent working contract with the Bosch
- strong alumni network



target to develop to leadership positions within 6-8 years

Develop **highly qualified graduates** and young professionals to meet the **future demand for leaders (SL2+).**

Graduate Specialist Program (GSP)



Graduates (max. 3 years professional experience)



18 - 24 months



4 – 6 rotations, 1 rotation abroad possible



- flexible start date
- different functional areas
- mentoring
- permanent working contract with the legal entity / business unit, which offer the program



target to develop to an expert / specialist or project lead role (SL1)

Attracting **highly qualified graduates** and young professionals to meet the **future demand for specialists/experts/project leads.**

Executive Fast Track Program (EFTP)



Young Professionals (4-8 years professional experience)



12 months



2-3 rotations, 1 rotation abroad



- flexible start date
- Start in SL1- or SL2-level
- mentor on BV level
- training budget, individual coaching / guided self-reflection loops
- permanent working contract



promotion on next level after program pre-defined target position

Fill the pipeline of talents with potential for executives SL3+ from external market.



Talent Management @Bosch Our Way To Go

Evergreen Projects



Career Planning with Al



Evolution of Key Roles





